

25th May 2011

Dear Mr Gordon,

Heartsine Samaritan 300P Automated External Defibrillator
Supplied by First For Medical Training Ltd.

Thank you very much for your email dated 24th May 2011 requesting a quotation for the Heartsine Samaritan 300P AED.

The Heartsine Samaritan 300P AED is in our view the best AED on the market. It is the only Defibrillator to be manufactured solely within the UK and is the AED of choice by the US Congress to potentially save the Presidents life as the Heartsine Samaritan 300P AED can be found at the White House, Air Force One and also NATO's Headquarters.

The Heartsine Samaritan 300P AED is a very robust unit and it is designed with complete reliability in mind no matter how hostile the environment. The unit is completely maintenance free and has a manufacturer warranty of 7 years as standard. The battery life is 3.5 years for each 'PAD PAK'. We contact each of your dental surgeries three months before the PAD PAK will expire to make sure that it is not overlooked.

Not only does First For Medical Training Ltd provide the unit's we can also carry out the statutory training needed in the use of an AED to all dental staff. As market leaders in all aspects of Continuous Professional Development (CPD) essential training with clients such as Denplan, Genix Healthcare and Oasis Dental we know how important it is to have all staff trained in Medical Emergencies and the use of an AED.

We also pride ourselves on exceptional customer service and care. This comes from our FREE surgery audits where we take a considerable amount of time covering the Emergency Drugs, Emergency Equipment, Health & Safety and all other aspects of training for each individual surgery. For us to be able to offer all emergency equipment and drugs means that the dentist only has to speak to us and not 'shop around' for the best deals.

I look forward to hearing from you in due course. In the meantime, if you have any further questions, please feel free to contact me.

Kind Regards

Christian Holdsworth-Smith
Group Managing Director
FMT Group

The quotation.

7 Year Warranty
3.5 Years battery Life
FREE Soft Carry Case
Internal ECG and memory
User manual & quick guide
1 x PAD PAK
Quick reference guide
Normal Price £1290.00 + VAT
1 – 10 Units £795.00 + VAT Each
10 – 20 Units £750.00 + VAT Each
20 – 30 Units £700.00 + VAT Each
30 – 50 Units £675.00 + VAT Each
50 + Units £650.00 + VAY Each



Discounted Optional Extras	
Additional Adult PAD PAK	£75.00
Additional Paediatric PAD PAK	£95.00
Wall mounted Bracket for AED	£125.00
Statutory Core Subject CPR & AED Training for a maximum of 6 delegates	£200.00
Surgery Audits covering Emergency Drugs, Equipment, Health & Safety, CPD Training	FREE

Terms & Conditions

Delivery:	14 Days
Carriage Costs	Extra at Cost – TBA prior to dispatch.
Payment Terms	Payment prior to Dispatch.
Quotation Validity	30 Days.
General Conditions	Terms and conditions of sales of First For Medical Training apply.
Warranty	7 Years as Standard.